

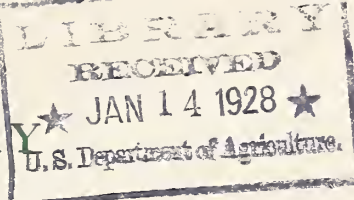
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62.39

PRICE LIST KELSEY - HIGHLANDS NURSERY

August, September and Autumn, 1927



	Each	10	100		Each	10	100
ABIES concolor, White Fir.				JUNIPERUS sabina, Savin.			
6-9 in. ....	.50	4.50	39.00	9-12 in.	1.25	11.25	102.00
9-12 in.	1.00	9.00	81.00	12-18 in.	1.75	15.75	141.00
12-18 in.	2.50	22.50	204.00	18-24 in.	2.25	21.00	195.00
18-24 in.	4.00	36.00	324.00	squamata meyeri, Meyer Juniper.			
2-3 ft.	7.00	63.00	567.00	12-18 in.	4.00		
3-4 ft.	9.00	81.00	729.00	virginiana, Redcedar.			
4-5 ft.	12.00	108.00		9-12 in. ....	.60	5.40	48.00
Extra Specimens to \$200.00 each.				12-18 in.	1.00	9.00	81.00
fraseri, Fraser Fir.				18-24 in.	2.00	18.00	162.00
9-12 in. ....	.75	6.75	60.00	2-3 ft.	3.00	27.00	240.00
12-18 in.	1.00	9.00	81.00	3-4 ft.	4.00	36.00	324.00
Extra Specimens to \$100.00 each.				4-5 ft.	5.00	45.00	
homolepis, Nikko Fir.				5-6 ft.	7.00	63.00	
2-3 ft.	6.00	54.00		6-7 ft.	9.00	81.00	
3-4 ft.	9.00	81.00		7-8 ft.	11.00	99.00	
nobilis, Noble Fir.				8-9 ft.	14.00	126.00	
6-9 in. ....	.75	6.75	60.00	9-10 ft.	18.00	162.00	
veitchi, Veitch Fir.				10-12 ft.	24.00	216.00	
9-12 in.	1.00	9.00	81.00	12-14 ft.	30.00	270.00	
12-18 in.	2.50	22.50		14-16 ft.	40.00	360.00	
5-6 ft.	18.00	162.00		16-18 ft.	50.00	450.00	
Extra Specimens to \$150.00 each.				Extra Specimens to \$150.00 each.			
ANDROMEDA polifolia, Bogrosemary.				virginiana cannarti, Cannart Redcedar.			
3-6 in. (2 in. pots) ....	.55	4.00		9-12 in.	1.50	13.50	
ARCTOSTAPHYLOS uvaursi, Bearberry.				12-18 in.	2.00	18.00	
6-9 in. (3 in. pots) ....	.75	6.75	59.00	virginiana glauca, Silver Redcedar.			
BUXUS koreana, Korean Box.				2-3 ft.	6.00	54.00	
1-2 in. (2 in. pots)	1.25	10.00		3-4 ft.	8.00	72.00	
6-9 in.	3.00			4-5 ft.	10.00	90.00	
CALLUNA vulgaris, Heather.				virginiana keteleeri.			
1-3 in. (2 in. pots) ....	.65	5.00	36.00	2-3 ft.	6.00	54.00	
3-6 in. ....	.65	5.00	36.00	KALMIA latifolia, Mountain Laurel.			
6-9 in.	1.00	9.00	75.00	9-12 in.	1.00	9.00	81.00
9-12 in.	1.25	10.50	90.00	12-18 in.	1.50	13.50	120.00
vulgaris alba, White Heather.				12-18 in. clumps	2.00	18.00	162.00
1-3 in. (2 in. pots) ....	.65	5.00	36.00	18-24 in. clumps	3.00	27.00	240.00
3-6 in. ....	.65	5.00	36.00	2-3 ft. clumps	4.00	36.00	324.00
vulgaris alportii, Alport Heather.				3-4 ft. clumps	6.00	54.00	
6-9 in. (2 in. pots)	1.50	13.50		LEUCOTHOE catesbaei, Drooping Leucothoe.			
vulgaris aurea.				12-18 in.	1.00	9.00	81.00
1-3 in. (2 in. pots) ....	.65	5.00	36.00	LEIOPHYLLUM buxifolium, Box Sandmyrtle.			
vulgaris cuprea.				3-6 in. ....	.50	4.50	39.00
1-3 in. tr. ....	.65	5.00		6-9 in. ....	.75	6.75	
vulgaris elata.				buxifolium prostratum, Allegheny Sandmyrtle.			
3-6 in. ....	.65	5.00		3-6 in. ....	.50	4.50	39.00
vulgaris hammondi.				1-3 in. ....	.50	4.50	39.00
1-3 in. tr. ....	.65	5.00		PACHYSTIMA canbyi, Canby Pachistima.			
vulgaris searlei, Searle Heather.				1-3 in. ....	.50	4.50	39.00
1-3 in. tr. ....	.65	5.00		PACHYSANDRA terminalis, Pachysandra.			
CHAMAECYPARIS obtusa, Hinoki Cypress.				4-6 in. (2½ in. pots) ....	.25	2.00	12.00
9-12 in. ....	.50	4.50	39.00	PICEA asperata.			
12-18 in.	1.25	11.25	102.00	2-3 ft.	10.00	90.00	
18-24 in.	3.00	27.00		3-4 ft.	15.00	135.00	
pisifera, Sawara Retinospora.				canadensis, White Spruce.			
12-18 in.	1.25	11.25	102.00	9-12 in. ....	.75	6.75	60.00
18-24 in.	2.00	18.00	162.00	12-18 in.	1.00	9.00	81.00
2-3 ft.	3.00	27.00	240.00	18-24 in.	1.75	15.75	141.00
3-4 ft.	5.00	45.00	405.00	2-3 ft.	2.50	22.50	
pisifera aurea, Golden Sawara Retinospora.				Extra Specimens to \$125.00 each.			
12-18 in.	2.00	18.00		canadensis albertiana, Alberta Spruce.			
pisifera filifera, Thread Retinospora.				6-9 in. ....	.50	4.50	39.00
12-18 in.	2.00	18.00		9-12 in. ....	.60	5.40	48.00
18-24 in.	3.00	27.00		Dwarf Alberta Spruce. (Picea glauca conica)			
2-2½ ft.	4.50	40.50		1-3 in. (2 in. pots) ....	.55	4.00	36.00
pisifera plumosa, Plume Retinospora.				engelmanni, Engelmann Spruce.			
9-12 in.	1.00	9.00	81.00	12-18 in.	2.00	18.00	162.00
12-18 in.	1.50	13.50	120.00	18-24 in.	3.00	27.00	240.00
18-24 in.	3.00	27.00		2-3 ft.	5.00	45.00	
pisifera squarrosa, Moss Retinospora.				3-4 ft.	7.00	63.00	
9-12 in.	1.00	9.00	81.00	PICEA excelsa, Norway Spruce.			
12-18 in.	1.50	13.50		9-12 in. ....	.50	4.50	39.00
18-24 in.	3.00	27.00		12-18 in. ....	.75	6.00	54.00
2-3 ft.	4.50	40.50		18-24 in.	1.50	13.50	120.00
CHAMAEDAPHNE calyculata, Leatherleaf.				2-3 ft.	2.50	22.50	204.00
9-12 in. ....	.50	4.50	39.00	excelsa maxwelli, Maxwell Spruce.			
12-18 in. ....	.75	6.75	60.00	18 in.	8.00		
DAPHNE cneorum, Rose Daphne.				jezoensis, Yeddo Spruce.			
3-6 in. ....	.50	4.50	39.00	6-7 ft.	12.00		
6-9 in.	1.25	11.25	102.00	8-9 ft.	18.00		
9-12 in.	2.00	18.00	162.00	koyamai, Koyamai Spruce.			
12-18 in.	4.00	36.00	324.00	9-12 in.	1.00	9.00	81.00
18-24 in.	6.00	54.00		12-18 in.	1.50	13.50	120.00
ERICA stricta, Corsican Heath.				18-24 in.	2.50	22.50	
3-6 in. (2 in. pots) ....	.65	5.00		omorika, Serbian Spruce.			
Corsican Heath is of doubtful hardness in Massachusetts.				6-9 in.	1.00	9.00	81.00
GALAX aphylla, Galax.				2½-3 ft.	8.00		
Clumps ....	.50	4.50	39.00	pungens, Green Colorado Spruce.			
JUNIPERUS chinensis pfitzeriana, Pfitzer Juniper.				9-12 in.	1.00	9.00	81.00
12-18 in.	2.50	22.50	204.00	12-18 in.	1.75	15.75	141.00
18-24 in.	3.00	27.00	240.00	18-24 in.	2.50	22.50	
2-2½ ft.	5.00	45.00	405.00	2-3 ft.	3.50	31.50	
2½-3 ft.	7.00	63.00		3-4 ft.	5.00	45.00	
chinensis sargentii, Sargent Juniper.				Extra Specimens to \$100.00 each.			
6-9 in.	2.50	22.50		pungens glauca, Blue Colorado Spruce.			
18-24 in.	8.00	72.00		9-12 in.	2.00	18.00	162.00
communis depressa, Prostrate Juniper.				12-18 in.	3.00	27.00	240.00
12-18 in.	2.00	18.00	162.00	18-24 in.	5.00	45.00	
18-24 in.	2.75	24.00	221.00	2-3 ft.	8.00	72.00	
2-3 ft.	3.50	31.50	282.00	Extra Specimens to \$125.00 each.			
3-4 ft.	4.50	40.50		pungens kosteri, Koster Blue Spruce.			
communis hibernica, Irish Juniper.				9-10 ft.	90.00	810.00	
6-9 in. ....	.60	5.40	48.00	10-12 ft.	120.00	1080.00	
9-12 in.	1.00	9.00		12-14 ft.	150.00		
18-24 in.	1.75	15.75		14-16 ft.	175.00		
communis suecica, Swedish Juniper.				PIERIS floribunda, Mountain Andromeda.			
12-18 in.	1.50	13.50		6-9 in.	1.00	9.00	81.00
18-24 in.	2.00	18.00		9-12 in. tw. tr.	1.75	15.75	141.00
2-2½ ft.	2.50	22.50		12-18 in.	3.00	27.00	
excelsa, Greek Juniper.				PINUS banksiana, Jack Pine.			
18-24 in.	2.00	18.00		12-18 in. ....	.50	4.50	39.00
				18-24 in.	1.00	9.00	
				2-3 ft.	1.50	13.50	120.00

	Each	10	100
PINUS densiflora, Japanese Red Pine.			
9-12 in. ....	.60	5.40	48.00
12-18 in.	1.00	9.00	81.00
3-4 ft.	3.00	27.00	
4-5 ft.	4.00	36.00	
excelsa, Himalayan Pine.			
12-18 in.	1.50	13.50	
flexilis, Limber Pine.			
9-12 in. ....	.60	5.40	48.00
12-18 in.	1.00	9.00	81.00
3-4 ft.	3.00	27.00	
4-5 ft.	5.00	45.00	
jeffreyi, Jeffrey Pine.			
12-18 in.	1.25	11.25	102.00
18-24 in.	2.00	18.00	162.00
koraiensis, Korean Pine.			
12-18 in. ....	.75	6.75	
18-24 in.	1.25	11.25	
2-3 ft.	3.00	27.00	
montana mughus, Mugho Pine.			
6-9 in.	1.00	9.00	\$1.00
9-12 in.	1.50	13.50	120.00
12-18 in.	2.40	21.00	195.00
monticola, Western White Pine.			
2-3 ft.	2.00	18.00	
3-4 ft.	3.00	27.00	
4-5 ft.	5.00	45.00	
5-6 ft.	7.00	63.00	
6-8 ft.	10.00	90.00	
8-10 ft.	15.00		
nigra, Austrian Pine.			
9-12 in. ....	.75	6.75	60.00
12-18 in.	1.00	9.00	\$1.00
18-24 in.	2.00	18.00	162.00
2-3 ft.	3.50	31.50	282.00
Extra Specimens up to 30 ft. in height to \$400.00 each.			
ponderosa, Western Yellow Pine.			
9-12 in. ....	.60	5.40	48.00
12-18 in.	1.00	9.00	\$1.00
2-3 ft.	3.00	27.00	240.00
3-4 ft.	4.00	36.00	324.00
4-5 ft.	6.00	54.00	486.00
pungens, Table Mountain Pine.			
12-15 in. ....	.75	6.75	60.00
resinosa, Red Pine.			
9-12 in. ....	.60	5.40	48.00
12-18 in. ....	.75	6.75	60.00
18-24 in.	1.50	13.50	120.00
2-3 ft.	2.50	22.50	
sinensis, Chinese Pine.			
12-18 in.	1.00	9.00	
18-24 in.	2.00	18.00	
strobus, White Pine.			
12-18 in. ....	.75	6.75	60.00
18-24 in.	1.25	11.25	102.00
2-3 ft.	2.00	18.00	162.00
3-4 ft.	3.00	27.00	
4-5 ft.	4.00	36.00	
Extra Specimens to \$100.00 each.			
sylvestris, Scotch Pine.			
9-12 in. ....	.25	1.75	15.00
12-18 in. ....	.50	4.50	39.00
18-24 in.	1.00	9.00	\$1.00
2-3 ft.	2.50	22.50	204.00
thunbergi, Japanese Black Pine.			
12-18 in.	1.00	9.00	\$1.00
18-24 in.	2.00	18.00	162.00
2-3 ft.	3.50	31.50	
3-4 ft.	5.00	45.00	
4-5 ft.	7.00	63.00	
5-6 ft.	10.00	90.00	
6-8 ft.	12.50	112.50	
PSEUDOTSUGA douglasii, Douglas fir.			
9-12 in. ....	.75	6.75	60.00
12-18 in.	1.25	11.25	102.00
18-24 in.	2.00	18.00	162.00
2-3 ft.	3.50	31.50	282.00
3-4 ft.	5.00	45.00	405.00
4-5 ft.	7.00	63.00	
5-6 ft.	10.00	90.00	
RHODODENDRON carolinianum, Carolina Rhododendron.			
6-12 in. cls.	2.00	18.00	
12-18 in. cls.	3.00	27.00	240.00
18-24 in. cls.	5.00	45.00	
2-3 ft. cls.	7.00	63.00	
3-4 ft. cls.	10.00	90.00	
carolinianum album, White Carolina Rhododendron.			
9-12 in.	1.50	13.50	120.00
12-18 in.	2.50	22.50	
catawbiense, Catawba Rhododendron.			
9-12 in.	1.25	11.25	102.00
12-18 in.	1.75	15.75	141.00
18-24 in.	2.40	21.00	195.00
18-24 in. cls.	3.00	27.00	240.00
2-3 ft. cls.	4.00	36.00	
3-4 ft. cls.	6.00	54.00	
4-5 ft. cls.	10.00	90.00	
catawbiense compacta			
9-12 in. cls.	2.50	22.50	
18-24 in. cls.	4.50	40.50	
Dahurian Rhododendron.			
12-18 in.	3.00	27.00	
18-24 in.	5.00	45.00	
dahuricum x mucronulatum			
9-12 in.	2.00	18.00	
12-18 in.	3.00	27.00	
laetivirens, Wilson Rhododendron.			
9-12 in.	2.50	31.50	
12-18 in.	5.00	45.00	
maximum, Rosebay Rhododendron.			
12-18 in.	1.50	13.50	120.00
12-18 in. cls.	2.00	18.00	
18-24 in. cls.	3.00	27.00	
2-3 ft. cls.	5.00	45.00	
3-4 ft. cls.	7.00	63.00	
4-5 ft. cls.	10.00	90.00	
catawbiense, Seedling Hybrids (unnamed).			
9-12 in.	2.50	22.50	204.00
12-18 in.	3.50	31.50	282.00

	Each	10	100
RHODODENDRON catawbiense, Named Hybrids.			
9-12 in.	6.00	54.00	
12-18 in.	8.00	72.00	
Album Elegans			
Atrosanguineum			
Caractacus			
Catawbiense Album			
Delicatissimum			
E. S. Rand			
Everest (Everestianum)			
F. D. Godman			
F. L. Ames			
Grandiflorum (Parsons)			
H. W. Sargent			
Kettledrum			
Lady Armstrong			
Mrs. Charles Sargent			
Roseum Elegans			
Boule de Neige (caucasicum hyb.)			
SHORTIA galacifolia, Oconeebells			
clumps ....	.75	6.75	60.00
TAXUS baccata repandens, Spreading English Yew			
18-24 in.	5.00	45.00	
canadensis, Canada Yew			
9-12 in.	1.50	13.50	120.00
12-18 in.	2.00	18.00	
cuspidata, Japanese Yew			
9-12 in.	2.00	18.00	162.00
12-18 in.	3.00	27.00	
18-24 in.	4.50	40.50	
cuspidata nana, Dwarf Japanese Yew			
6-9 in.	1.50	13.50	
media hicksii, Hicks Yew			
6-9 in.	2.50	22.50	204.00
9-12 in.	3.50	31.50	
2-2½ ft.	6.00	54.00	
THUJA, American Pyramidal Arborvitae (T. occ. pyramidalis)			
9-12 in.	1.25	11.25	102.00
12-18 in.	1.75	15.75	141.00
18-24 in.	2.40	21.00	195.00
2-3 ft.	4.00	36.00	324.00
3-4 ft.	5.50	51.00	
occidentalis, American Arborvitae			
9-12 in. ....	.60	5.40	48.00
12-18 in.	1.00	9.00	\$1.00
18-24 in.	2.00	18.00	162.00
2-3 ft.	3.00	27.00	240.00
3-4 ft.	4.00	36.00	324.00
4-5 ft.	6.00	54.00	
5-6 ft.	8.00	72.00	
Extra Specimens to \$125.00 each.			
occidentalis alba, Queen Victoria Arborvitae			
12-18 in.	3.50	31.50	
18-24 in.	5.00	45.00	
occidentalis columbia, Columbia Arborvitae			
12-18 in.	3.50	31.50	
occidentalis compacta, Parsons Arborvitae			
15-18 in.	3.00	27.00	
18-24 in.	5.00	45.00	
occidentalis ellwangeriana, Tom Thumb Arborvitae			
12-18 in.	2.00	18.00	
18-24 in.	3.00	27.00	
2-2½ ft.	5.00	45.00	
occidentalis globosa, American Globe Arborvitae			
9-12 in.	1.50	13.50	120.00
12-18 in.	2.50	22.50	204.00
occidentalis hoveyi, Hovey Arborvitae			
12-18 in.	2.50	22.50	204.00
18-24 in.	3.50	31.50	282.00
occidentalis lutea, George Peabody Arborvitae			
2-2½ ft.	4.00	36.00	
occidentalis reidi, Reid Arborvitae			
9-12 in.	1.50	13.50	120.00
12-18 in.	2.50	22.50	
occidentalis vervaeneana, Vervaeke Arborvitae			
2-3 ft.	4.00	36.00	
occidentalis wareana, Ware Arborvitae			
12-18 in.	2.00	18.00	162.00
18-24 in.	4.00	36.00	324.00
2-3 ft.	6.00	54.00	
3-4 ft.	8.00	72.00	
occidentalis woodwardi, Woodward Arborvitae			
12-18 in.	2.50	22.50	
orientalis, Oriental Arborvitae			
2-3 ft.	3.00	27.00	
3-4 ft.	5.00	45.00	
Rosenthal Arborvitae			
18-24 in.	4.00	36.00	
2-2½ ft.	6.00	54.00	
Ware Globe Arborvitae			
12-18 in.	3.00	27.00	
18-24 in.	4.00	36.00	
TSUGA canadensis, Canada Hemlock			
6-9 in. ....	.75	6.75	60.00
9-12 in.	1.00	9.00	\$1.00
12-18 in.	1.50	13.50	120.00
18-24 in.	2.50	22.50	204.00
2-3 ft.	4.00	36.00	324.00
3-4 ft.	6.00	54.00	486.00
4-5 ft.	8.00	72.00	
caroliniana, Carolina Hemlock			
12-18 in.	2.00	18.00	162.00
18-24 in.	3.00	27.00	240.00
2-3 ft.	5.00	45.00	405.00
3-4 ft.	7.00	63.00	567.00
4-5 ft.	12.00	108.00	972.00
5-6 ft.	20.00	180.00	1620.00
6-7 ft.	30.00	270.00	
sieboldi, Siebold Hemlock			
2-2½ ft.	6.00	54.00	
VINCA minor, Common Periwinkle			
2 year tr. ....	.25	2.10	18.00
minor alba, White Common Periwinkle			
1 year tr. ....	.30	2.70	24.00

All stock requiring it is balled and burlapped and packed free of charge for rail or truck shipment. Delivery by truck at reasonable rates.

AUGUST AND SEPTEMBER ARE THE MOST SUCCESSFUL MONTHS FOR
PLANTING SPECIMEN EVERGREENS, CONIFERS, RHODODENDRONS,
KALMIAS, AND OTHER EVERGREENS. 1927.



Photographs courtesy of E. H. Wilson, Arnold Arboretum

Bearberry (*Arctostaphylos*) possessing and carpeting a
sandbank on Cape Cod

The delicate white or pink bells of Bearberry which are
followed by bright red berries

For prices of Potgrown Bearberry see under Potgrown Plants on page 3

This is a PRICELIST of SPECIMEN EVERGREENS at KELSEY-HIGHLANDS NURSERY

WHEN AUGUST COMES—then is the time for planting balled and burlapped specimen evergreens with greatest success.

WHY? It is the season of *root growth*. Conifers and Broadleaf Evergreens have usually finished their normal *top growth* by August 1st, and then begins *root activity*. Sap action has slowed down above ground, except for a ripening process and bud making, but is doing double time below the surface.

ALMOST A YEAR'S GROWTH MAY BE EARNED by August and September planting over waiting till Spring, for the root system becomes well established in the new location, and the proper physical contact with the soil insured; there is no check in growth the next season, as is often the case in Spring Planting, where it takes some time for the Transplant to "get ready" for growth. So August and early September have proved to be the best time for transplanting and establishing Specimen Evergreens, including the

CONIFER GROUP

Firs, Spruces, Hemlocks, Pines, Yews, Redcedars, Junipers, Arborvitaes and Cypress.

BROADLEAF GROUP

Rhododendrons, Kalmias, Leucothoe, Rose Daphne, Leiophyllum, Andromedas, etc.

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AUGUST, SEPTEMBER AND AUTUMN PLANTING

THE WILD GARDEN. The basis of all the best landscape work of a permanent nature must be Native Plants, and particularly where naturalistic effects are desired. Every garden or estate has its own peculiar problems, and a discussion of details may prove helpful in unexpected ways.

LILIES, TRILLIUMS AND OTHER BULBS. These may be planted from August to November. We grow them by thousands for use in Rhododendron plantings, and for gardens, borders and woodlands.

HARDY NATIVE AMERICAN PLANTS. The largest and best collections of Native Plants in existence. This has been a specialty for over 35 years, and there is hardly a large estate or park in America that has not used stock from my Nurseries, either directly or indirectly, for the leading Nurseries are my customers.

SPECIMEN RHODODENDRONS, KALMIAS, ANDROMEDAS AND AZALEAS FOR IMMEDIATE EFFECT

THE HARDY NATIVE AMERICAN RHODODENDRONS are incomparably the best for general planting. At Kelsey-Highlands Nursery we have thousands of specimens ready for August, September and Fall planting. **CAROLINIANUM**, clear pink, **CATAWBIENSE**, bright red-purple, and **MAXIMUM**, white, blooming in July, the latest of all.

RHODODENDRON HYBRIDS. We have some of the best and hardiest varieties, as well as **R. LAETIVIRENS**, small clear-pink flowers in masses, and the **MANCHURIAN**, **DAHURIAN** and **KOREAN RHODODENDRONS**.

AMERICAN HARDY AZALEAS. The finest Azaleas in the world for permanent planting under American conditions are native deciduous species, including *A. arborescens*, *A. vaseyi*, *A. calendulacea* (Flame Azalea), *A. nudiflora*, *A. viscosa*, and *A. canescens*. Also many Hardy Japanese and Asiatic Species.

KALMIA (Mountain Laurel), **LEUCOTHOE**, **PIERIS FLORIBUNDA**, **LEIOPHYLLUMS** (Mountain Heath), **EUONYMUS**, **VINCAS**, **DAPHNE**, **GALAX**, **SHORTIA**, **PACHYSANDRA**, and other broad-leaved evergreens transplant perfectly in August and September. The beautiful ground cover **ARCTOSTAPHYLOS** or **BEAR-BERRY**, the new hardy dwarf **KOREAN BOX** and **SCOTCH HEATHER** in variety of color, we have in pot-grown plants.

SPECIMEN CONIFERS—THE FIRS

ABIES CONCOLOR, or White Fir, is perhaps the most striking in appearance of our American Firs, with soft and dense silver foliage. **ABIES FRASERI** is a distinct species from the highest peaks of the Carolina mountains. It makes a perfect specimen lawn and screen tree, with dark green, thick-set foliage (blue underneath) and compact, pyramidal habit. **ABIES HOMOLEPIS**, the Nikko Fir, and **A. VEITCHI**, Veitch Fir, are two of the choicest and most striking of all the group as specimen lawn trees.

THE JUNIPERS AND REDCEDARS

JUNIPERUS VIRGINIANA, **REDCEDAR**, is a specialty at Kelsey-Highlands Nursery, and specimens can be supplied up to 25 feet in height. There is no Evergreen more characteristic of our New England landscape, and for immediate and permanent effect nothing will take the place of the Redcedar. The variety *glauca* has bright silver foliage, while *var. keteleeri* is a very compact pyramidal form.

THE PROSTRATE JUNIPER varies from the closely prostrate form to an erect type, 3 to 4 feet in height. It is the finest evergreen ground cover of our New England hills, and thrives in poorest sandy soils and exposed locations. **OTHER FINE JUNIPERS** are Pfitzer, Sargent, Irish, Swedish, Savin, Meyer, and Cannart.

THE SPRUCES

PICEA PUNGENS. Perhaps the best known is the famous **PICEA PUNGENS** or Colorado Spruce, varying from the type which is bright green to the deep blue Koster variety. We have a fine list of others, including White, Alberta or Black Hills Spruce, Engelmann, Norway, Maxwell, Yeddo and Serbian Spruces, and the new and rare *Picea koyamai* and *P. asperata*.

THE PINES

A splendid stock of Pines, in specimen stock from seedlings up to 16 feet, including White, Scotch and Austrian Pines, **PINUS DENSIFLORA**, **CEMBRA**, **BANKSIANA**, **FLEXILIS**, **JEFFREYI**, **KORAIENSIS**, **MONTANA**, **MONTICOLA**, **MUGHUS**, **NIGRA**, **PONDEROSA**, **RESINOSA**, **RIGIDA**, **THUNBERGI** and others. Visit Kelsey-Highlands Nursery and see them—you will find it worth while.

OTHER EVERGREENS

PSEUDOTSUGA DOUGLASI, Douglas Fir; **TAXUS**, Yews; **THUJA**, Arborvitaes; **CHAMAECYPARIS**, etc., in many varieties, sizes and prices.

THE HEMLOCKS

TSUGA CAROLINIANA, the Carolina Hemlock, is a grand new species, now universally accepted as the "Queen of American Evergreens." Introduced by Mr. Kelsey in 1884, it has become known to tree-lovers as the most distinctive and graceful of all conifers which are hardy throughout the entire United States. Thousands of perfect specimens up to 8 feet at Kelsey-Highlands Nursery.

TSUGA CANADENSIS, the Canada Hemlock, is one of our finest Native Conifers and used freely by all the best Landscape Architects.